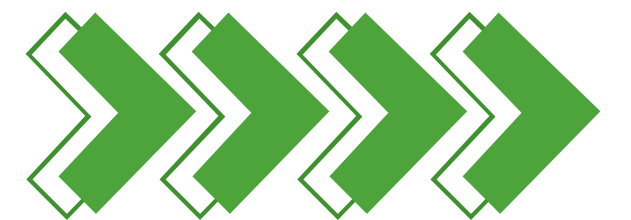


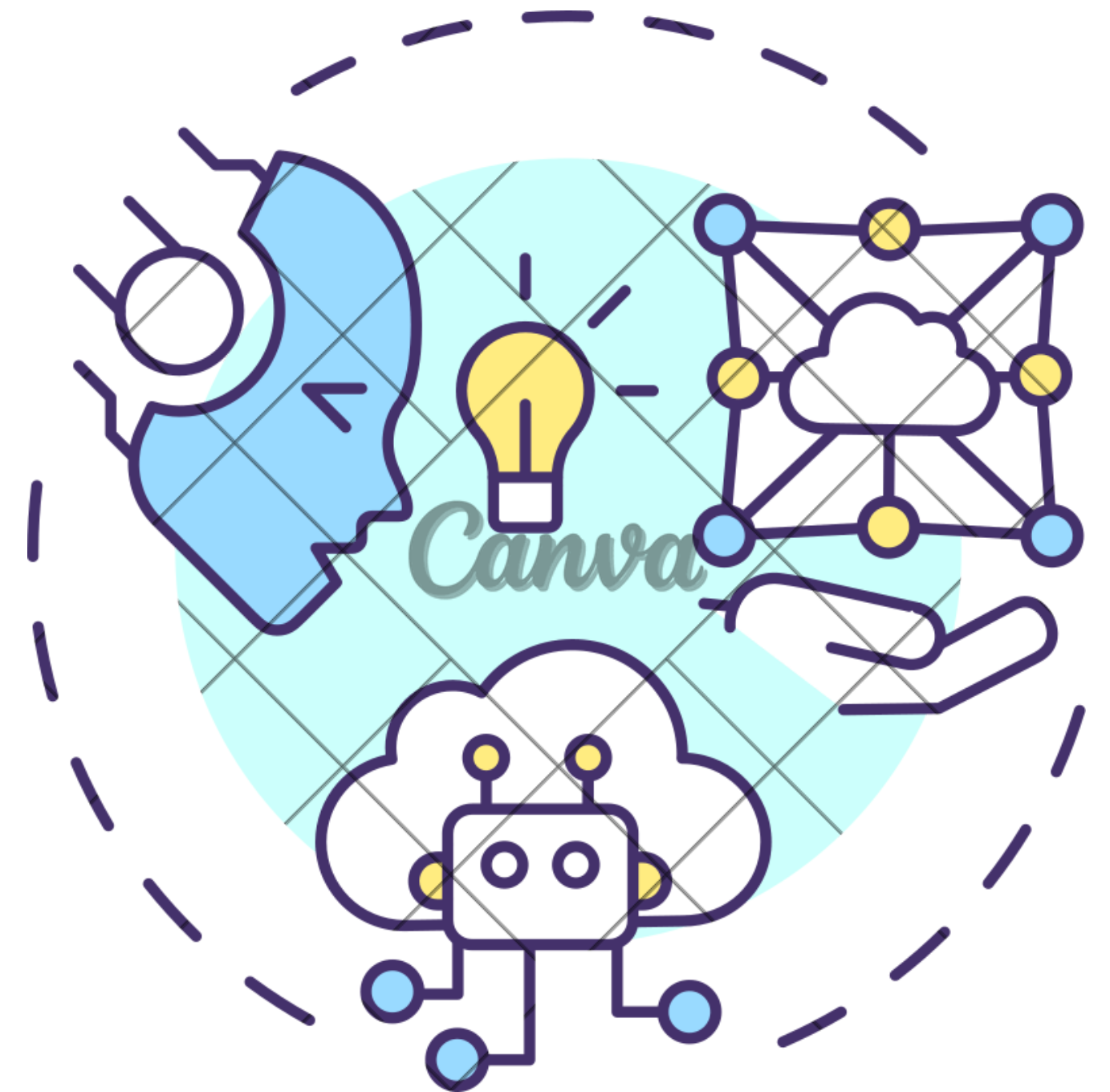


# Who are we?



# A team of experts, who had,

- **Played a pivotal role in advancing digitalization of energy management over the last three decades.**
  - From the introduction of digital energy meters to cutting-edge technologies like AI and ML.
- **Establishing a dedicated entity in EnTech is opportune.**
  - Leverage extensive experience to guide and propel growth in the energy industry.
  - Commitment to staying at the forefront of technological advancements.
- **EnergiSpeak a :**
  - Start-up initiative contributing to convergence of computers, Cloud Computing, communications, conventional, and renewable energy.
  - Revolutionize green power and expedite Net-Zero initiatives.



# Our Collective Experience would like to :

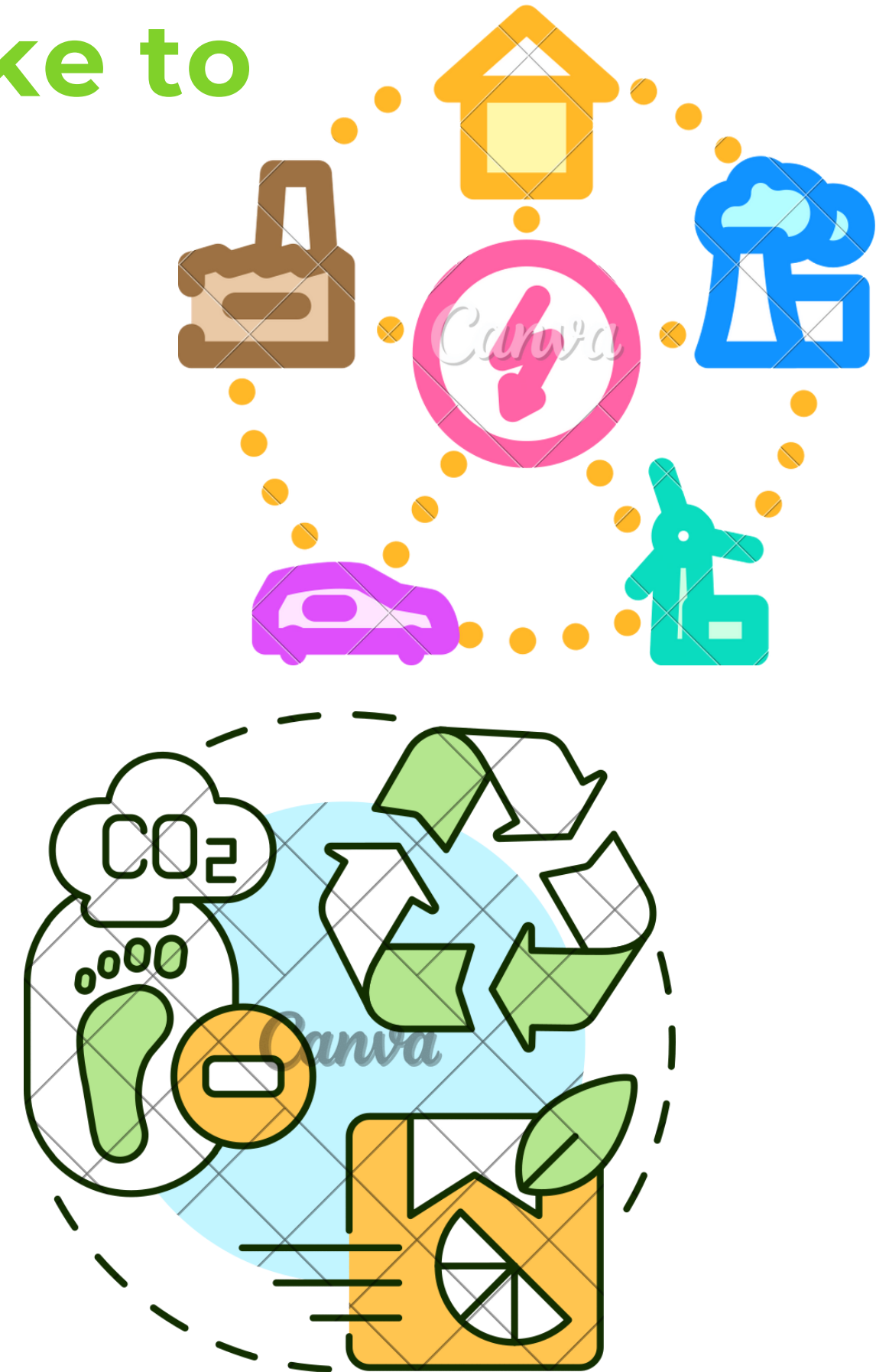
- **Focus on designing, developing, supplying, implementing, operating, and managing technical solutions.**
  - Span on both conventional and renewable energy.
  - Hold immense promise in shaping a sustainable future.
- **IoT-based automated solutions by EnergiSpeak:**
  - Business model based on Software as a Service (SaaS).
  - IOT Hardware costs shared between EnergiSpeak and the solution beneficiary .
- **Embrace the challenge of mitigating climate change and enhancing energy efficiency.**
  - Synergize digital technologies with energy technologies.
  - Applications offer decentralized, transparent, and immutable features.





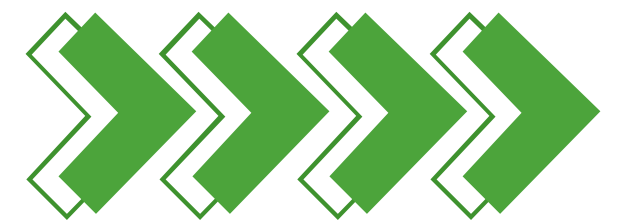
# Our Collective Experience would like to

- **Potential to revolutionize energy sector operations, introducing greater efficiencies.**
  - With Smart Grid Technology, DERMS, IOT Analytics, Energy Efficiency Engine, AI/ML applications, Energy Storage, Micro Grids and Block Chain Technologies.
- **EnergiSpeak ensures a comprehensive and tamper-proof record of:**
  - Energy production, distribution, and consumption.
  - Enhances energy productivity, reduces deviations.
  - Introduces transparency, accountability, and confidence among stakeholders.
- **Commitment to being a driving force for positive change in the energy industry.**
  - Utilize technology as a catalyst for sustainable and efficient energy management.





# What do we do ?



## Bring Synergy of Our Human ability, Energy Domain and Technology



- Approach centered on creating harmonious integration for maximum efficiency, innovation, and sustainability.

### Human Ability

## Expertise and Decision-Making

- Leverage human expertise in the energy domain for informed decisions.
- Team comprises professionals with deep understanding of energy management principles.

## Training and Awareness

- Empower individuals through training programs.
- Ensure human resources are well-equipped to contribute actively to energy efficiency goals.



## Energy Domain

### Optimization Strategies

- Development and implementation of optimization strategies.
- Tailor solutions based on understanding energy consumption patterns and industry-specific needs.

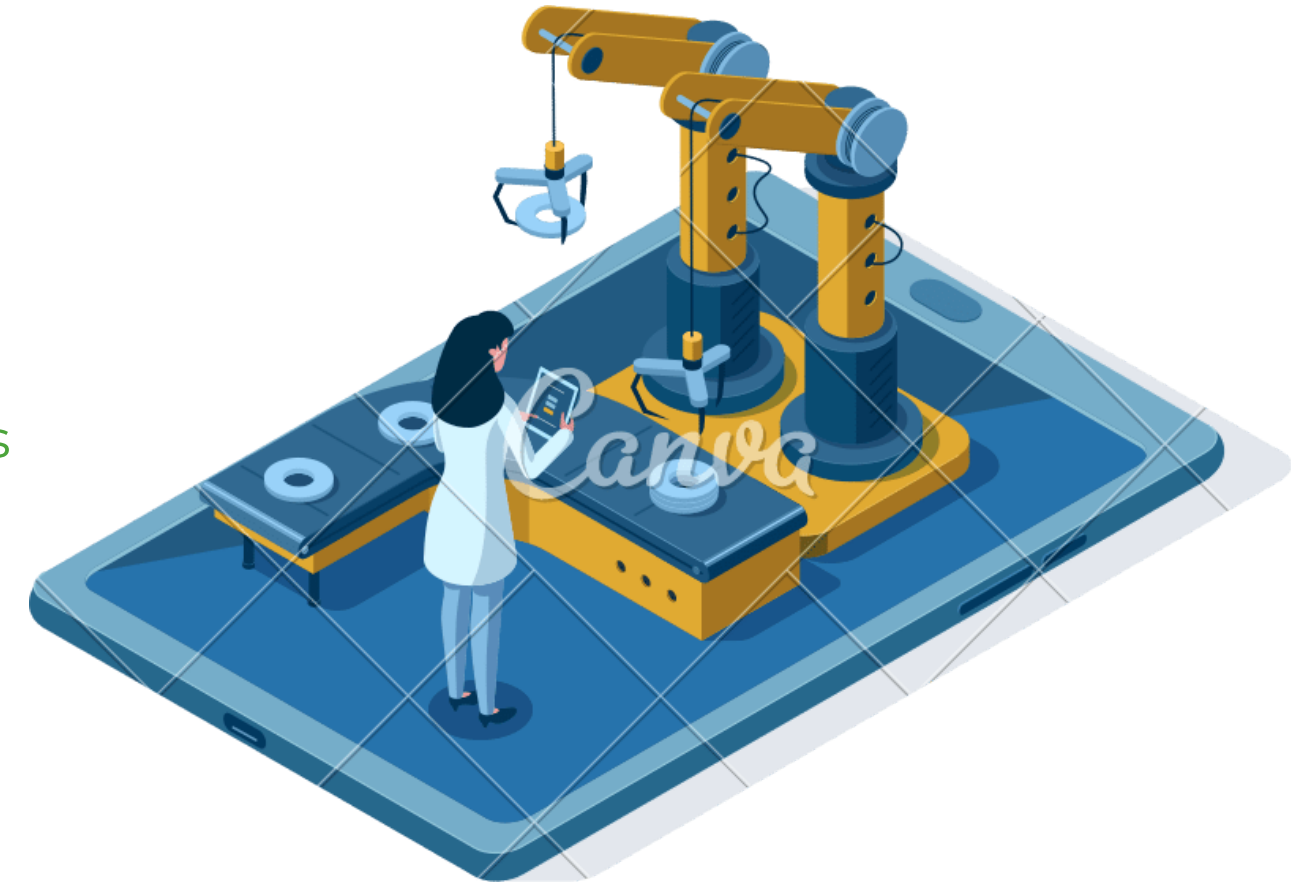
### Monitoring and Analysis

- Continuous monitoring and analysis of energy data.
- Proactive approach to adapt and refine strategies, ensuring solutions are dynamic and responsive to evolving energy demands.

## Technology Integration

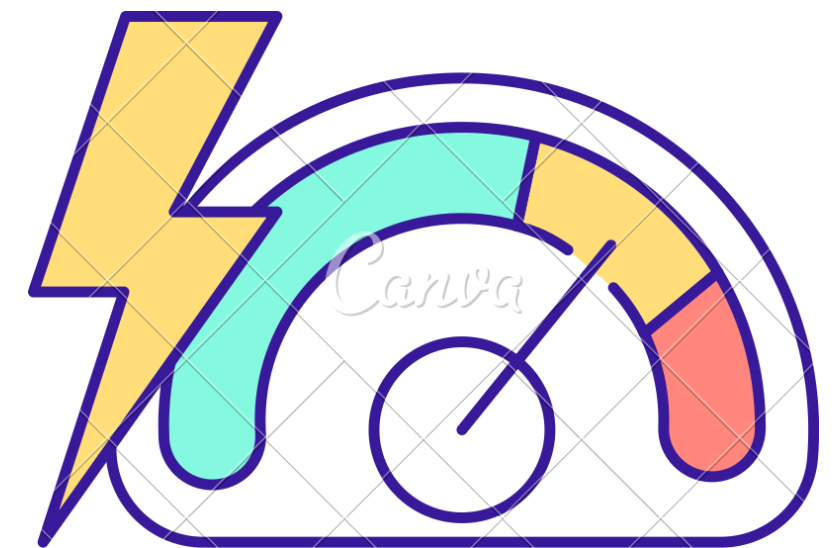
### Data-Driven Insights

- Harness technology to collect, process, and analyze vast amounts of energy data.
- Data-driven approach provides valuable insights into consumption patterns, enabling informed decisions and predictions.



### Automation and Smart Systems

- Implement cutting-edge technologies like automation and smart systems.
- Enhance ability to optimize energy usage in real-time, improving efficiency and contributing to sustainability goals.



## Innovation and Collaboration

# Technological Advancements

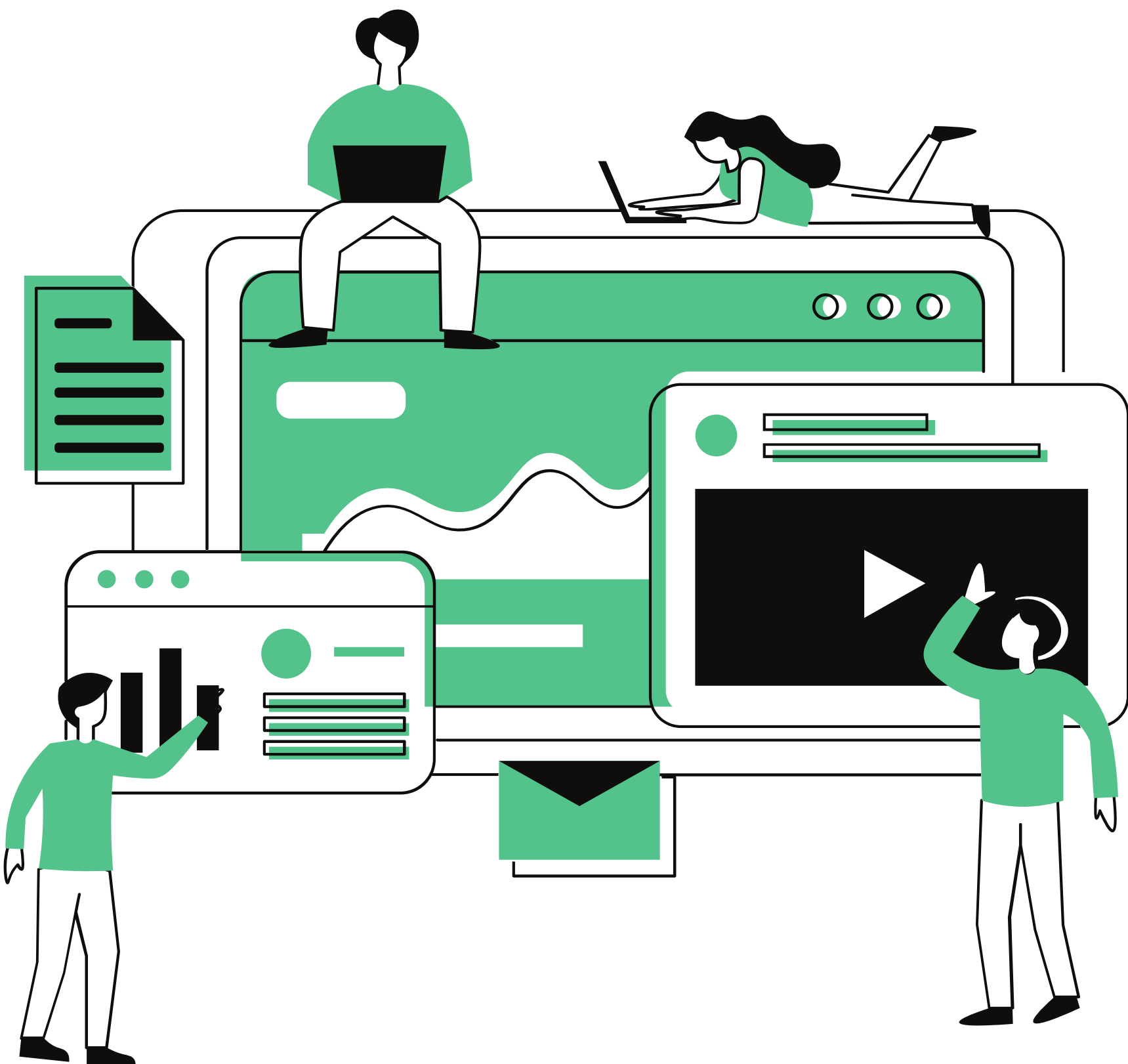
- Actively pursue and integrate the latest technological advancements in the energy sector.
- Commitment to innovation ensures solutions remain at the forefront of industry standards.

# Collaborative Partnerships

- Collaborate with technology providers, research institutions, and industry partners.
- Access diverse perspectives and resources, facilitating the development of holistic solutions to address complex energy challenges.







How do we do ?



## Leveraging Full Potential

Harnessing human cognitive capabilities, deep knowledge of energy management, and extensive problem-solving experience.

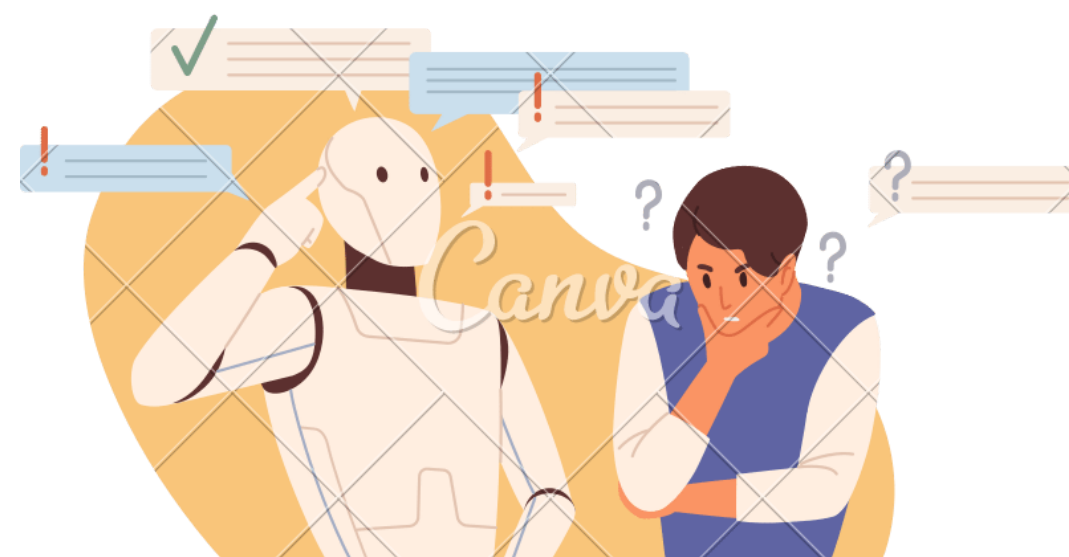
## AI'S CAPABILITIES

### Superior Analytical Power

- Utilizing AI's capabilities in data processing, pattern recognition, and real-time decision-making support.

## Human Intelligence

Unleashing Full Potential



## Synergy Integration

### • Collaborative Power

- Integrating human and AI capabilities, transforming complex energy management challenges into opportunities.

### • Optimal Utilization

- Seamlessly blending AI's superiority with high-potential human cognition for enhanced outcomes.

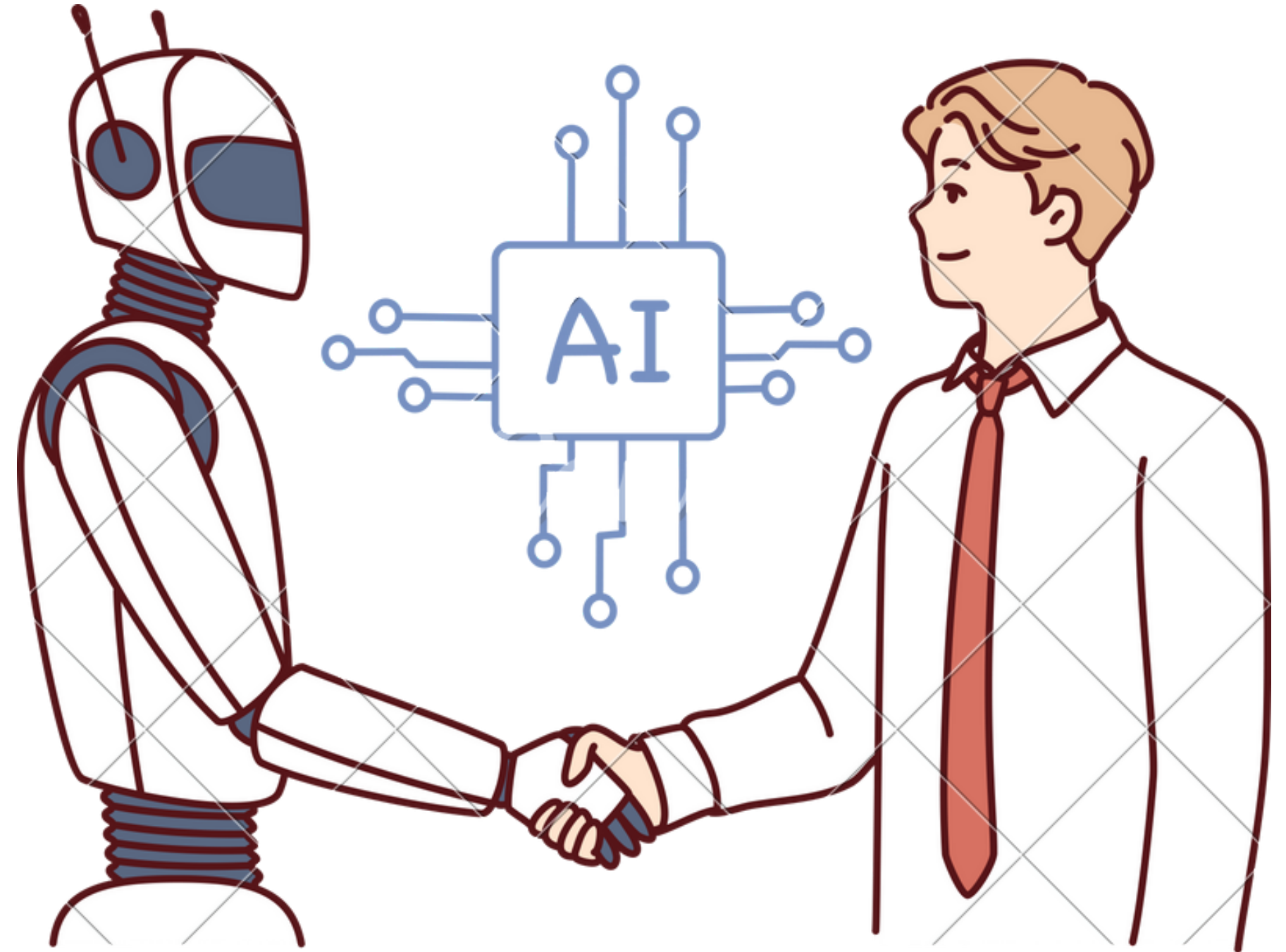


## Key Objectives

- **Transformative Approach**
  - Addressing energy management challenges through the fusion of human and AI capabilities.
- **Long-Lasting Opportunities**
  - Creating sustainable and enduring solutions for the complex landscape of energy management.

## Integration Excellence

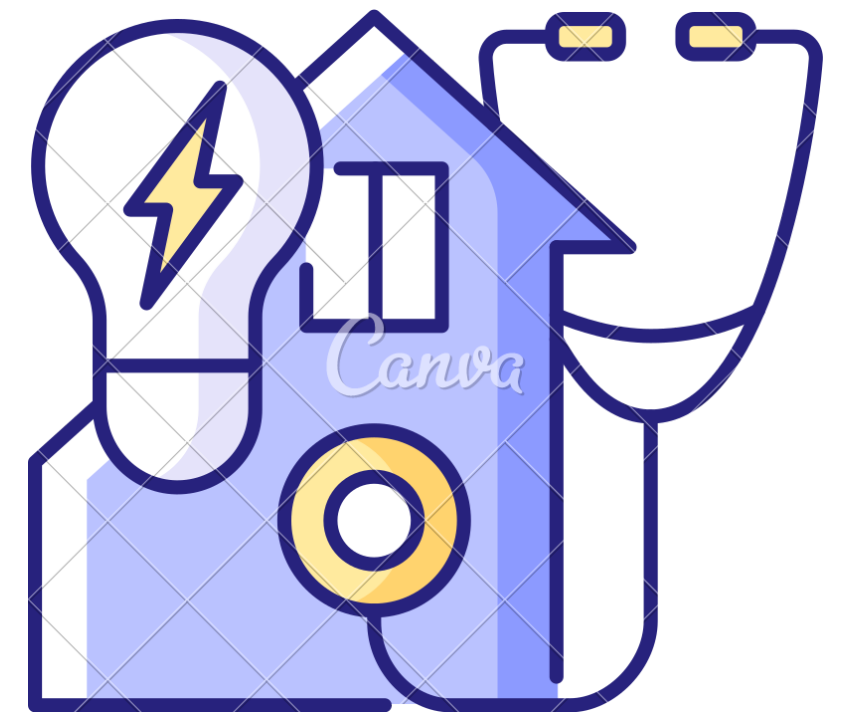
Ensuring a smooth and efficient collaboration between AI and human elements.





# What do we deliver ?

Sustainable, Efficient and result oriented Forward-Looking  
Energy Management System.





# Our Team Credentials



# EnergiSpeak Team Overview

- Highly experienced team with a strong background in **Energy Management Systems (EMS)**.
- Comprehensive range of services from system design to operation and maintenance, suggesting a full-service approach to providing energy solutions.
- Extensive list of projects and solutions reflects a deep understanding of the energy sector.





# Highlighted Points

01

## Diverse Expertise

- Emphasis on the breadth and depth of the team's expertise.
- Covers various aspects of energy management: ABT/DSM, APC, EMS, Energy Efficiency, Renewable Energy Management, Utility-based solutions, Industrial Energy Management, Smart Meter-based Electronic Energy Billing, Substation data analytics, and Demand forecasting.

02

## Proven Track Record

- Highlights 200+ solutions in ABT/DSM, APC, EMS, showcasing extensive experience.
- Strong success stories demonstrating the tangible impact of services.

03

## Innovation

- Application of innovative approaches or technologies in energy management.
- Commitment to staying at the forefront of industry advancements.

04

## Client Satisfaction

- Crucial aspect of success, especially in Energy Management Systems.
- Utmost importance given to client feedback.
- Client-centric approach with clear communication and measurable results.

# Highlighted Points

**05**

## **Continuous Improvement**

- Key aspect of commitment to staying ahead of industry trends.
- Dedication to continuous improvement positions the team as forward-thinking and adaptable.
- Capability to deliver innovative solutions in the ever-evolving field of energy management.

**06**

## **Collaboration and Communication**

- Crucial element of success in energy management projects.
- Team works closely with clients to understand their unique needs, goals, and challenges.
- Collaborative process ensures solutions are aligned with the client's vision.

**07**

## **Custom Solutions**

- Team adept at tailoring solutions to specific client needs.
- Highlight of personalized approach appreciated by clients for addressing unique challenges.

## **Commitment:**

- Extensive experience and commitment to delivering high-quality, customized solutions in the dynamic field of energy management.



**EnergiSpeak Pvt. Ltd.**

